Dr Dilmini R K Udugampola

Summary

Executive leader for pharmaceutical supply chain management, Retail pharmacy operations, Recruitment & Training, & System implementation.

Seasoned executive with a solid reputation for achieving category growth objectives through providing strategic direction, diverse perspectives, and positive leadership. Increases organizational efficiencies and improves sustainable revenue while reducing costs. Proven operations strategist with a track record in leading complex improvement initiatives and applying solid technical and analytical abilities.

Core Competencies

- Supply chain Management & procurement
- Commercial strategy implementation
- Supply-demand Forecasting & profit management
- Retail pharmacy operation
- Strategic marketing
- Interpersonal Communication

Work History

Deputy General Manager- Pharmaceuticals Cargills Foods Company (Pvt) Ltd June 2009 - Present

- Joined in 2009, with only 125 outlets in operation, expanding to 510 Outlets with over 358 operating, retail pharmacies.
- Heads the pharmacy procurement and supply chain, including vendor management & relationship, new product development with suppliers, back-end management, and forecasting on demand, and customer diversity.
- Successfully converted pharmacy category supply chain from manual operation to ERP system operation, prioritizing sales growth, profitability, marketing, new product segments, and regulatory guidelines.
- Head the pharmacy strategy management to drive profitability, western OTC medicine, Herbal and Ayurveda medicine, and Prescription drug in collaboration with various schemes & merchandising income.

Pharmacy Manager - Lloyds Pharmacy, UK May 2005 -May 2008

- Effectively fueled service improvements that significantly impacted quality and customer satisfaction.
- Introduce community clinical practice at the pharmacy, including care home management, medicine use management, and minor aliment management.
- Streamline inventory, medical waste management, and improved communication with primary care management

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Supplementary Experiences

- Part-time External Lecturer- Clinical Pharmacy/ Community pharmacy SJP/ PSSL / Visiting - May 2010 – Present
- Locum pharmacist Tesco Pharmacy, Kent Chemist & Day Lewis Pharmacy Surrey – UK May 2004 – May 2008
- Pre-Registration Pharmacist – Kent Pharmacy May 2003 - June 2004
- Pharmacy Technician -Mayday hospital, UK June 2002 - May 2003

Education, Memberships & Professional Qualifications

- General Pharmaceutical Council UK (Registration No – 2058424)
- Royal Pharmaceutical Society UK (Registration No – 186554437)
- United Kingdom Clinical Pharmacist Association (Registration No – 012496)
- Registered Pharmacist at Medical Council of Sri -Lanka
- Mindfulness Foundation Trainer Certification - MSC INDIA (July 2021 - Oct 2021)
- Licensed General Physiological Counselor - IMH SRI LANKA (May 2019 – June 2020)
- Post Graduate Diploma in Supply Chain Management – ISCEA (Sep 2013 – Aug 2014)
- Master of Business Administration – Mahatma Gandhi University INDIA (Jan 2012 – July 2013)
- MD in Alternative Medicine Indian Board of Alternative Medicine INDIA (May 2015 – Dec 2017)
- Masters' Certificate in Medicines Use Review - University of Kent
- Master of Pharmacy (Community Pharmacy) -University of Sunderland (Jan 2003 – Dec 2004)
- Bachelor of Pharmacy Rajiv Gandhi University of Medical Sciences, INDIA (Jan 1996 - Dec 2000)
- Doctor of Business Administration (DBA) Transmind University
  The Driving Factors Affecting Medicine Purchase Behavior of Patients in Sri Lanka Due to economic Crisis resulting from the COVID-19 Epidemic

Personal Information

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